

Welcome To



**Middleton &  
Meads Co.**

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**Bus & Truck Service Since 1917**

A family owned and

**operated company since 1917**

# Who We Are

Middleton and Meads is a 100 year old family owned business based in Baltimore, MD. We specialize in total truck repair, handling frame repair, complete suspension and drive train repair, as well as collision work. As a debt free company with a broad, well established customer base, we are poised for significant growth. With 50+ employees, our culture is driven around a team atmosphere. We pride ourselves in providing top quality work, and being flexible to exceed our customer's expectations.

# Meet the Team



President

Ron Middleton

Mechanical Shop Manager

Kai Nicholls

Collision Shop Manager

Kyle Middleton

Beltsville Shop Manager

Joe Thomas

Maryland State Inspector - Baltimore

Clarence Rutherford

# Road Service

■ We offer road service out of our Baltimore location. Please contact location for assistance.

Baltimore – 410-752-5588

# Our 2 Locations to Serve Customers

- Baltimore Branch – includes Collision and Mechanical
- Beltsville Branch – Mechanical



# Baltimore Location

## Collision/Mechanical Shop


- 36 bays; 43,000 sq. ft.
- 1415 Bush St, Baltimore MD 21230





## Beltsville Location

 Approximately 9,000 square feet

 PM, Mechanical Repairs, Suspension, Diagnostics, DOT inspections and Alignments








 Located at 10850 Hanna Street, Suite L; Beltsville, MD 20705

# Our Services

-  Preventative Maintenance and Inspections
-  Mechanical Repairs
-  Collision Repairs and Painting
-  Frame and Equipment
-  Road Service



# Our Mechanical Services

-  Basic oil change/grease
-  Detailed customer specific PM inspections
-  D.O.T. Inspections
-  Maryland State Inspections – Baltimore location
-  Vehicle Inspection System (VIS) – Baltimore location
-  Alignments - Beltsville and Baltimore Locations
-  Suspension, computer diagnostics, brakes, clutches, transmissions, drivelines etc.

# Mechanical Services Summary

 Service vehicles from small to large:

- Trucks, buses, emergency equipment







 Repairs start with diagnostics

- Computer software & hookups
- Decision tree analysis
- **240 years Experience**
- TEXA Diagnostic Software






 Customer must be included in the repair process

- Communication AND approvals

# Collision Repairs & Painting

-  2 paint booths
-  Sand blast booth
-  Certified Axalta
-  Industry-recognized Mitchell Estimating System
-  Minor to major collision repairs
-  Total repaint of vehicles

# Frame and Equipment

-  Straightening frames
-  Repairing cracked frames
-  Installing hydraulic 5th wheels
-  Installing lift axles and provided certification
-  Replacing hydraulic cylinders





# Supporting Services

## **Authorized repair company for:**

- Element Fleet
- ARI Fleet Management
- Donlen Corporation
- Fleet Priority Services
- Enterprise Fleet Management

...and many more!

# Technicians and Training

-  Highly skilled to entry level technicians
-  Multiple ASEs
-  OEM certified
-  Extensive, continuous training program

# Door Rates

 Mechanical	\$96 per hour
 Collision Repair	\$86 per hour
 Paint Repair	\$86 per hour
 Frame Work	\$115 per hour

# Our Warranty Statement:

Middleton & Meads Company, Inc.

## Official Warranty Statement

This warranty covers only repairs or replacements made necessary due to defects in material or workmanship. This warranty shall be valid for a period not exceeding ninety days after the work is performed for all labor and Middleton & Meads will adhere to the manufacturer's warranty on all cases of defective material. This warranty does not cover conditions resulting from negligence, alteration, accident or use for which the install part, repaired part, or labor performed was not designed or approved by Middleton & Meads. In addition, loss of time, inconvenience, loss of use of the vehicle, towing charges or other consequential damages will not be covered under this warranty.

Repairs or replacements qualifying under this warranty will be performed by Middleton & Meads within a reasonable time following delivery of the vehicle to one of our locations.



# Notice To Customers:

Middleton & Meads Co.

Is **NOT**

Responsible

For Lost / Stolen Property

Or Damage to Vehicles

On our lot

## Storage Fee:

Vehicles that remain on our lot without prior approval after **72** **hours** of completion of service will be subject to a storage fee of **\$35.00** per day.

## Non Account Customers:

Without approved credit, any invoice over **\$1,000.00** must be paid with cashier's check, credit card or cash.

# Shop Supplies:

Dear customer:

We are sure that you are aware of the ever-increasing costs of doing business. One of these costs is the many miscellaneous materials and supplies needed to repair your vehicle, which cannot be charged directly to your work order, because the cost of the unit package is greater than the amount used. For this reason, these materials are billed directly to you as a percent of the parts, as this is the most equitable way of charging for these materials. Included in the list of materials and supplies used in the course of repairs to your vehicle, may be the following:

# Shop Supplies continued:

- ▣ Acetylene
- ▣ Protective Materials
- ▣ Gasket Materials
- ▣ Bench Lubricants
- ▣ Special Adhesive
- ▣ Chassis Grease
- ▣ Gasket Sealer Compounds
- ▣ Slip Yoke Grease
- ▣ Seat Protectors
- ▣ Drill Bits
- ▣ Masking Tape
- ▣ Sandpaper
- ▣ Welding Rods
- ▣ Oxygen
- ▣ Minor Hardware


# Shop Supplies Continued:

- ▣ Lubricant Paste
- ▣ Polishing & Grinding Bits
- ▣ Wiping Cloths
- ▣ Glass Cleaner
- ▣ Fabric Cleaner
- ▣ Service Forms
- ▣ Hacksaw Blades
- ▣ Assorted Clips & Fasteners
- ▣ Bearing Lube
- ▣ Abrasive Stones
- ▣ Permatec Compounds
- ▣ Emery Cloth
- ▣ Weather Strip Cement


# Shop Supplies Continued:


- Grease / Oil Solvents
- Parts Cleaners & Brushes
- Sanding Discs
- Rust Penetrant & Solvent
- Carburetors Solvent
- Electricians Tape
- Propane
- Silicone Spray
- Dielectric Grease
- Trim Adhesives
- Anti-Seize Compound

# Wrap-Up

 Services light duty through heavy duty buses, trucks, and trailers

 1 DC area location; 1 Baltimore area location

 One stop shop for mechanical, collision, and paint work

 Provide OE warranty work for multiple product lines



**Keeping your fleets running...**



# Mechanical Shop



# Spring and Suspension



# Lift Axles, Including Certification





# Collision and Repair



# Frame Shop





# Fire Equipment Specialists



# Bus Repair





# Body Installation, Full Paint Jobs





# Extensive Parts Inventory



# Machine Shop, Drive Shafts In-House

